

22574

12425

03 Hours / 70 Marks

Seat No.

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- Instructions* – (1) All Questions are *Compulsory*.
(2) Answer each next main Question on a new page.
(3) Figures to the right indicate full marks.
(4) Mobile Phone, Pager and any other Electronic Communication devices are not permissible in Examination Hall.

Marks

- 1. Attempt any FIVE of the following :** **10**
- a) Define – ‘import’ and its importance.
 - b) Suggest any four need parameters for international trade.
 - c) State the significance of digits in HS code.
 - d) Write name of issuing authority and purpose for mate’s receipt.
 - e) Name the four parties to whom bill of entry is submitted.
 - f) State the concept of Ex-works pricing in exports.
 - g) Give the conditions to declare a manufacturing unit to be declared exempted from central excise inspection.
- 2. Attempt any THREE of the following :** **12**
- a) Enlist objectives of Exim policy.
 - b) Explain issuing procedure for letter of credit.
 - c) Explain the type of bill of entry.
 - d) Analyse various liabilities for exporter and buyer in CIF pricing.

P.T.O.

- 3. Attempt any THREE of the following :** **12**
- a) State the four needs for international trade documents.
 - b) Give the import procedure for goods in India.
 - c) Explain FOB pricing concept in exports.
 - d) Suggest provisions in Foreign Exchange Management Act (FEMA).
- 4. Attempt any THREE of the following :** **12**
- a) Explain any four registrations needed for international trade.
 - b) Classify the foreign trade documents.
 - c) Give important Certificate Scheme.
 - d) Explain the cost-heads in final cost calculations in garment industry.
 - e) Name the required shipping documents and their respective issuing authorities.
- 5. Attempt any TWO of the following :** **12**
- a) Analyse major problems in Indian exports.
 - b) Give format for bill of lading and explain any 2 types of BOL.
 - c) Suggest the procedure for import license in detail.
- 6. Attempt any TWO of the following :** **12**
- a) Compare price skimming with penetration pricing.
 - b) Analyse the procedure for Central Excise clearance - other than exempted units.
 - c) Suggest the procedure for shipment of cargo.
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