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24225

3 Hours / 70 Marks

Seat No.

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- Instructions* – (1) All Questions are *Compulsory*.
(2) Answer each next main Question on a new page.
(3) Illustrate your answers with neat sketches wherever necessary.
(4) Figures to the right indicate full marks.
(5) Use of Non-programmable Electronic Pocket Calculator is permissible.
(6) Mobile Phone, Pager and any other Electronic Communication devices are not permissible in Examination Hall.

Marks

- 1. Attempt any FIVE of the following :** **10**
- a) Enlist the contents of EXIM policy.
 - b) State the need of foreign trade control.
 - c) Enlist any four transport documents used in exports.
 - d) Enlist any four common documents needed for foreign trade.
 - e) Write the import criteria for canalised goods.
 - f) Define 'FOB' pricing.
 - g) Name the two Indian acts related to foreign exchange.

P.T.O.

- 2. Attempt any THREE of the following :** **12**
- a) Explain the needs for foreign trade.
 - b) Give format of 'consular invoice'.
 - c) Elaborate on contents of Duty Entitlement Passbook scheme.
 - d) Analyse the direct and indirect cost components in garment pricing for exports.
- 3. Attempt any THREE of the following :** **12**
- a) Explain structure of HS code with example.
 - b) Enlist any eight documents needed for exports.
 - c) Name the liable party for following parameters in FOB pricing –
 - i) Packing and loading
 - ii) Insurance
 - iii) Custom clearance at exporting port.
 - iv) Custom clearance at importing port.
 - d) Highlight the essential services by C and F agent. (Any four)
- 4. Attempt any THREE of the following :** **12**
- a) Highlight the major contents of Foreign Trade Policy 2015-2020.
 - b) Explain the issuing process of Letter of credit.
 - c) Explain the import procedure.
 - d) State the provisions in C and F pricing in exports.
 - e) State the objectives of quality control in exports.

5. Attempt any TWO of the following :**12**

- a) List the major problems in Indian exports.
- b) Explain 'Certificate of Origin' on following points –
 - i) Format
 - ii) Issuing Authorities
 - iii) Types
- c) Describe the principles of restriction by DGFT for import trade control.

6. Attempt any TWO of the following :**12**

- a) Compare penetration pricing with price skimming.
 - b) Describe the process of “Analyse the consignment-wise inspection process” in exports.
 - c) Elaborate on procedure for excise clearance under the claim of rebate with examination.
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