

22574

22223

3 Hours / 70 Marks

Seat No.

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- Instructions* – (1) All Questions are *Compulsory*.
(2) Answer each next main Question on a new page.
(3) Figures to the right indicate full marks.
(4) Mobile Phone, Pager and any other Electronic Communication devices are not permissible in Examination Hall.

Marks

- 1. Attempt any FIVE of the following: 10**
- a) State the requirement of foreign trade.
 - b) State significance of RBI code in exports.
 - c) Write the importance of Bill of landing.
 - d) Give significance of bill of entry.
 - e) Enlist types of duty drawback and replenishment schemes.
 - f) State the role of customs clearance.
 - g) Outline pre-shipment registrations.
- 2. Attempt any THREE of the following: 12**
- a) Explain any four major problems of India's export.
 - b) Describe the following terms:
 - i) Mate Receipt
 - ii) Shipping Bill
 - c) Propose the procedure of goods import.
 - d) Explain the concept of DDP.

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- 3. Attempt any THREE of the following:** **12**
- a) State the concept of Air way bill.
 - b) Explain in brief split up license.
 - c) Compare between DDU and DDP .
 - d) Explain role of clearing agents.
- 4. Attempt any THREE of the following:** **12**
- a) Describe with an example exim policy of foreign trade.
 - b) Outline the Co GSP and other forms while certification of Foreign Inspection.
 - c) Explain the terms - Advance License.
 - d) Differentiate between cost and freight (C&F) and Cost insurance freight (CIF)
 - e) Describe the pre-shipment procedure for formal shirt.
- 5. Attempt any TWO of the following:** **12**
- a) Explain apparel export promotion councils and their role.
 - b) Describe the documents relating to payment in exports.
 - c) Describe classification of items for imports and explain after sales service license.
- 6. Attempt any TWO of the following:** **12**
- a) Explain in brief skimming and penetration of export pricing.
 - b) Explain following terms:
 - i) Ex-works
 - ii) FOB
 - iii) Cost insurance freight (CIF)
 - c) Describe post-shipment procedure for exports.
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