

315389

12526

3 Hours / 70 Marks

Seat No.

--	--	--	--	--	--	--	--

-
- Instructions* – (1) All Questions are *Compulsory*.
(2) Answer each next main Question on a new page.
(3) Illustrate your answers with neat sketches wherever necessary.
(4) Figures to the right indicate full marks.
(5) Mobile Phone, Pager and any other Electronic Communication devices are not permissible in Examination Hall.

Marks

1. Attempt any FIVE of the following : 10
- Enlist the contents of EXIM policy.
 - Name any two transportation documents used in exports.
 - List the goods categories that require special import license.
 - Name any two import duty remission schemes.
 - State the difference between C and F and CIF pricing in Incoterms.
 - Give condition for a manufacturing unit to be exempted from Central Excise clearance.
 - Give any four optional services provided by clearing and forwarding agent.

P.T.O.

- 2. Attempt any THREE of the following :** **12**
- a) Enlist steps in export procedure.
 - b) State the concept of letter of credit.
 - c) Highlight any four principles of restrictions by DGFT in import trade regulations.
 - d) Differentiate between quick and final costing for textile goods to be exported.
- 3. Attempt any THREE of the following :** **12**
- a) State the needs for import-export.
 - b) Explain certificate of Origin on following points -
 - i) Requirement
 - ii) Issuing authorities
 - c) Analyze the needs for -
 - i) Clean mates' receipt and
 - ii) Qualified mates' receipt
 - d) Identify the benefits of FOB pricing over Ex-works pricing.
- 4. Attempt any THREE of the following :** **12**
- a) Discuss the letter of credit (LC) on following points -
 - i) Parties involved
 - ii) Procedure of Issuance
 - b) Highlight the significance of issuing white, yellow and green bill of entry.
 - c) Differentiate between penetration and skimming pricing.
 - d) Select the party (buyer or seller) for following obligations in Incoterms for DDU pricing -
 - i) Packaging
 - ii) Export duty payment
 - iii) Insurance
 - iv) Import duty and clearance
 - e) Give main provisions of Foreign Exchange Management Act.

- 5. Attempt any TWO of the following :** **12**
- a) Explain any six functions of Apparel Export promotion council.
 - b) Explain the structure of Harmonised System Code Number with suitable example.
 - c) Enlist the major provisions in Advance License Scheme.
- 6. Attempt any TWO of the following :** **12**
- a) List any six hurdles for Indian exports.
 - b) Explain the procedure for excise clearance under claim of rebate with examination procedure.
 - c) Explain following types of pre-shipment inspections -
 - i) Consignment wise inspection
 - ii) In process quality control
-